

BUSINESS HISTORY NEWS
The Newsletter of the Association of Business Historians

Autumn 2006

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New Electronic format for the ABH Newsletter

Welcome to autumn newsletter

As agreed at the annual general meeting, this will be the association's last printed newsletter. Future editions will be sent out in electronic form as an email attachment. This will help to cut costs for the association, should prove more efficient and will bring us into line with most other organizations. This edition will be sent out in both printed and electronic form – you may have already received the email version. We appreciate that there may be some members who prefer the newsletter in printed form. Those members wishing to continue to receive a printed version will need to contact the editor who will post a copy of the newsletter to you.

Operating by email will also allow us to send periodic bulletins of announcements as they arrive – in order to give members more notice of events, conferences etc., to allow for more preparation time for those intending to submit proposals, book travel to events, raise funding and so on.

In order for the new system to function efficiently it is paramount that we have an up to date and accurate email address list - can we ask that you take a moment to email your latest address to econnr@arts.gla.ac.uk .

News Items

The newsletter is always on the lookout for interesting items for inclusion. These can be announcements of events, prizes, jobs and funding opportunities, archive resources and so on. We are also on the look out for reports or information which may be interest to other business historians – feedback from events attended, new publications etc. Please send items for inclusion to:

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Call 2007 **CHORD** **for and** **ABH** **Papers Conference**

BUSINESS **Distribution** **and** **LINKS: Networks**

A conference to be held on:
29 and 30 June 2007
at:
the **University of Wolverhampton, Wolverhampton, UK**

The Association of Business Historians (ABH) and the Centre for the History of Retailing and Distribution (CHORD) invite proposals for a joint conference to explore the history of trade, distribution, business networks and retailing. All historical periods, geographical areas and methodological approaches are welcome. Themes of interest include, but are not limited, to:

- International, national, regional and local trade
- Business networks
- 'Middlemen' and wholesalers
- The internet and on-line commerce
- Transport, river and maritime trade
- Financial and stock markets
- Trade, consumers and consumption
- Knowledge transfer
- Commercial innovation and entrepreneurship
- The retail trade and retail employment
- Trade, the state and regulation
- Economic migrants and migration
- War, trade and the military

Organisers also welcome papers on any topics related to business history, even where they do not focus on the conference theme.

Proposals are welcome either for individual papers or sessions (generally one-and-half hours). Please send one page abstract, a list of 3 to 5 key words, brief CV and if proposing a session, a cover letter with title and one-paragraph session description (if possible via e-mail), to the address below by 31 January 2007.

For more information, please contact: Laura Ugolini, HAGRI / HLSS, University of Wolverhampton, Room MC233, MC Building, Wolverhampton, WV1 1SB.

Tel.: (044) 01902 321890. E-mail: l.ugolini@wlv.ac.uk

Conference Report: ABH 2006, London

This year's ABH conference, the fourth in an ongoing series of annual conferences, was held at Queen Mary, University of London, on 16-17 June 2006. The conference, attended by over 150 participants, represented a wide range of educational and research institutions particularly from the U.K., but also in mainland Europe, as well as a number of other countries, including the United States, Japan, Thailand and Malaysia.

ABH 2006, one of the best ever represented conferences both in terms of papers and institutions, aspired to be a global seminar, as reflected by its main theme "Business History and Globalisation" and with panel sessions ranging from "Globalisation, Productivity and Services", "Global Fashion and Textiles", "Banking, Insurance and Innovation", to "Corporate Governance" and "National Identity and Brand Loyalty". Paper presenters used theoretical and applied approaches with a focus both on micro and macro issues and discussed a vast array of important issues of economic, business and financial history, including current and emerging trends of globalisation.

Business history, unlike in the U.S., U.K. or even other European countries and Japan, is very much a new field in academia in Southeast Asian countries. It was interesting to note, therefore, that the organisers had made a conscientious effort to encourage scholars from Southeast Asia to participate in the conference. "Global", of course, is not solely about the West, but must be consciously the world as a whole. Such an internationally represented conference allowed for an expanded intellectual comparative discourse, highlighting the tightly interwoven business and economic issues and complex web of links between countries worldwide. It was a privilege to participate in such a conference that provided excellent opportunities for building contacts and networking among a wide circle of business historians.

The fluidity and flexibility of the business history discipline was also reflected in the range of presentations. A number of renowned business historians at the conference further pursued their theoretical agendas, while equally important and essential to the discipline, others shifted from their theoretical endeavours into other practical areas that explored more contemporary and global commercial or industrial issues and

concerns. Mark Casson's "The Historical Geography of International Business" captured the audience attention with its interesting theoretical explorations on the interaction between states and firms, in particular his arguments on the benefits of a multiregional state. On the other hand, William Lazonick, a renowned economist famous for his theoretical writings on innovative enterprise, shifted his attention to the ICT industry. Lazonick's paper, "Globalisation of the ICT Labour Force", focussed on the new forms of international division of labour – outsourcing or offshoring - and underscored the current and emerging trends of global capitalism as represented by U.S. global ICT giants worldwide. In similar vein, Geoffrey Jones as usual proved his thorough understanding of international business, again emphasising the elongated tentacles of the "Octopus-like" global MNEs and, in this particular case, with a focus on a culture obsessed by the beauty industry. This is not to overlook the many other scholars, for example, Stephen Broadberry, Albert Carreras, Andrea Colli, John Wilson, T.A.B. Corley, Howard Cox, and Tetsuya Kuwahara, to mention just a few who were equally deft and knowledgeable in their areas of discussion, combining theoretical frameworks with real world applications, and exploring links between micro and macro research in their attempts to develop a broad understanding of economic and business history.

The Coleman Prize session also reflected the global theme of the conference and the broad based multidisciplinary nature of business history. The dissertations presented covered an interesting array of subject areas, within the flexible parameters of business history, including economics, migration and accounting and focussed not only on the U.K. but also the U.S. and colonial Malaya (today: Malaysia). With the expanded representation, the session was made more interesting and competitive, although it would be more encouraging if a different prize could be introduced for foreign scholars based outside the U.K. Perhaps its timely to look for a donor for such a prize.

The ABH 2006 conference was undoubtedly a great success due to the high quality of presented work, but also in no small part to the expertise, interest and active participation of attendees. To build on this achievement I would like to suggest that the attendance of renowned business historians at future conferences be taken advantage of, by inviting them to give keynote addresses. The introduction of a

keynote session would surely bring greater intellectual weight to the annual ABH conferences.

Last but not least, Kudos to the lone organizer, Teresa da Silva Lopes, and the program committee for their careful design, planning and smooth running of the conference, achieving their conference objective of providing a platform for in-depth discussion and debate of business history. Teresa's consummate organization is a shining example of the importance of intellectual network management as shown in the well represented diverse groups of both young and old scholars and students from various reputable institutions worldwide. It will be a tough act to follow at ABH 2007.

Shakila Yacob, University of Malaya

Photos of the conference are included in this month's newsletter – colour versions can be downloaded from the ABH website.

**Conference Report: XIV International Economic History Congress
Helsinki, 2006**

The International Economic History Association (IEHA) held its very successful XIV International Economic History Congress in Helsinki, Finland, from 21 to 25 August 2006. The local organizing institutions were the Department of Social Science History and the Department of History at the University of Helsinki, in collaboration with the Finnish Economic History Association.

It is impossible to comment on all the sessions or about the incredible amount of discussion, activities and events held during the intensive five day congress. To give an idea of the size, complexity and vitality of the event, it should be mentioned that almost 1400 participants from over 65 countries attended and a total of 123 sessions were held. The program, and some of the papers, can still be downloaded at <http://www.helsinki.fi/iehc2006/sessions.html>. These numbers are a significant increase over the previous edition of the IEHC Conference (Buenos Aires, 2002), where a total of 84 sessions were held and more than 700 participants attended, from 55 countries.

The first day, after the Opening Session, was dedicated to the Dissertation Competition (more information below). During the evening, the sessions started with the development of the Presidential Session, a roundtable on Historical Statistics and Sources for Research in Quantitative History. This Session was associated with a project of the IEHA on the encouragement for systematic collection and dissemination of historical statistics (http://www.neha.nl/ieha/memo_2003.php)

With the variety of 123 sessions, obviously a broad array of topics was discussed. The presentations also reflected the different methodologies available to researchers in economic history. The interdisciplinary and eclectic nature of the field was distinctly visible and, sometimes, impressive. In that sense, this conference provided a unique opportunity for interaction and exchange of ideas between different academic traditions.

As is usual in this type of event, the lack of time often limits - or even precludes - the possibility of debate after the presentation of papers. Otherwise, it was possible during the entire week to hear about and to discuss the newest approaches in a great variety of topics such as: macroeconomic history, business history, labor history, monetary and credit history, industrialization, trade and maritime history, demographic and family history, gender studies, urban history, and methodological issues. At the same time, the papers dealt with periods from antiquity to the present day, and with a variety of regions around the world. Several sessions covered long periods of time and focused in international comparisons among countries, regions and continents.

As was mentioned previously, across the academic program, business history had a great presence and significance. Several sessions were organized by business historians, covering specific geographical areas and broad topics. To summarize the discussions, the following subjects were covered: multinational firms and foreign investment; public enterprises; European enterprises; Americanization (US firms in Europe) and foreign companies in the developing world (covering from the 1890s to the 21st Century); small and middle size enterprises; family firms and cooperatives. At the same time, several sessions discussed the role of networks and networking in business in different geographical and historical contexts. Other classical topics expounded upon in the sessions were consumption (brands, luxury) marketing, advertising, management, technology and financial history. The conference also included several sessions devoted to gender issues and women in business history. Topics such as innovation, business organization, corporate governance, business press, outsourcing activities, and labor issues were also covered in the program.

More sessions can be related with business history in terms of thematic relevance and conceptual approaches. For example, the relation between business and political issues, such as protectionism; nationalism; state interventionism; imperialism; colonialism; and globalization were other predominant themes in the discussions. Finally, there were several sessions and papers dealing with industries such as gambling, banking, construction, fashion, public services, textile, and petroleum, among others. In summary, among the features of the Congress were lively presentations and debates, showing the vitality and dynamism of the business history field.

On the closing day of the Congress, the prizes for the dissertation competition were awarded to the following scholars:

MEDIEVAL AND EARLY MODERN, Tine de Moor (Utrecht University, The Netherlands), “For the Profit of the Commonality. Use, Users and Management of Commons in Sandy Flanders, 18th-19th Century”.

LONG 19TH CENTURY, Gerhard Kling (Utrecht University, The Netherlands). “Mergers during the First and Second Phase of Globalization: Success, Insider Trading, and the Role of Regulation”

20TH CENTURY, Mária Del Mar Rubio Varas (Universitat Pompeu Fabra, Spain), “Towards Environmental Historical National Accounts for Oil Producers: Methodological Considerations and Estimates for Venezuela and Mexico over the 20th Century”.

In 2009, the International Economic History Association will hold its XVth World Economic History Congress in Utrecht, The Netherlands, from 3 to 7 August. The organizing institutions are the Utrecht University and the International Institute of Social History. More details can be found in the website www.wehc2009.org.

Andrea Lluch, Harvard Business School

Conference Report: Special Conference in honour of Leslie Pressnell and Country Banking in the Industrial Revolution, London, 2006

The Business History Unit hosted a one-day conference on 20 September to mark the 50th anniversary of the publication of Leslie Pressnell's seminal work *Country Banking in the Industrial Revolution*. Entitled *Money and Banking in England and Wales 1688-1914: Regional and National Perspectives*, an invited audience of banking, business and economic historians heard papers by Ranald Michie, Mina Ishizu, Lucy Newton and Michael Collins & Mae Baker. Professor Pressnell noted that not only was this the 50th anniversary of his book, but also the 65th anniversary of his enrolment at LSE, then exiled to Cambridge. He paid tribute to the intellectual stimulus he received from the economic history department and the pioneers of the modern subject.

The Conference was sponsored by the Bank of England, the Economic History Society, and the Chadwick Foundation

EDAMBA

This year we submitted two doctoral students to the European Doctoral Association in Management and Business Administration (EDAMBA) thesis competition for the first time. There were over 60 plus entries from leading European Business Schools and Universities across Europe and both of our submissions were selected within the top ten. Jane Tonge and Alan Carrol are the recipients of this prestigious award. Their doctoral thesis summaries will now be published in the Annual EDAMBA Thesis Journal in 2007. MMUBS will represent 2 out of the ten published summaries.

Top ranking European Universities like Vienna, Copenhagen, Grenoble, INSEAD, Hanken, Helsinki, Bologna, Athens, Budapest, ERASMUS, Maastricht, Warsaw, Bergen, ESCADE Barcelona and in the UK Henley, Aston Business School, London Business School, and Warwick are members of EDAMBA who submit to the competition.

Best wishes to Jane and Alan!

Business History Conference Prizes – 2006

At the Business History Conference annual meeting in Toronto, June 10, 2006, officers announced the following recipients of BHC prizes and grants.

Business History Conference Lifetime Achievement Award

The award is bestowed every two or three years to a nominee who has contributed the most to the work of the Business History Conference and to scholarship in business history.

2006 recipient: K. Austin Kerr, Ohio State University

Howard F. Williamson Prize

The prize is awarded every two to three years to a mid-career scholar who has made significant contributions to the field of business history.

2006 recipient: Pamela Laird, University of Colorado-Denver

Hagley Prize

The prize is awarded jointly by the Hagley Museum and Library and the Business History Conference to the best book in business history (broadly defined) written in English and published during the two years prior to the award.

2006 recipient: Pamela Laird, University of Colorado-Denver

***Pull: Networking and Success Since Benjamin Franklin* (Harvard University Press, 2005).**

Herman E. Krooss Prize

The prize recognizes the Best Dissertation in Business History written in English and completed in the three calendar years immediately prior to the annual meeting.

2006 recipient: Shane Hamilton, University of Georgia

“Trucking Country: Food Politics and the Transformation of Rural Life in Postwar America” (MIT, 2005)

Newcomen Article Prize

This prize recognizes the author of an article published in *Enterprise & Society* judged to be the best of those that have appeared in volume previous to the year of the BHC annual meeting.

2006 recipient: Tony Webster, Edge Hill College

"An Early Global Business in a Colonial Context," *Enterprise & Society* 6, 1 (March 2005).

K.Austin Kerr Prize

The prize recognizes the best first paper delivered at the annual meeting of the Business History Conference by a new scholar (doctoral student or those within three years of receiving their Ph.D.).

**Michelle Craig McDonald, Harvard Business School
The Drink of Diplomats: Government Intervention in the U.S. Coffee Re-Export Trade, 1790-1805**

Harrisons and Crosfield Ltd

Guildhall Library Manuscripts Section is pleased to announce that its holdings of records of Harrisons and Crosfield Ltd have been catalogued. The firm of Harrisons and Crosfield was established in 1844 in Liverpool as tea and coffee merchants. In 1854 it moved to London, and soon became one of the largest tea traders in Britain.

In the mid-20th century the company was increasingly involved in rubber and plantation estates and acquired shareholdings, often acting as agents and secretaries, in a number of plantation companies. Harrisons and Crosfield Ltd managed plantations in Sri Lanka, Malaysia, Southern India, Indonesia and Papua New Guinea. It also had interests in timber, palm oil and chemicals, including the related business from insurance and shipping. In the late-20th century, Harrisons and Crosfield Ltd began to dispose of its plantation, timber and agriculture interests to concentrate on chemicals. Since 1998 the firm has been known as Elementis plc.

The records include agreements, annual reports and accounts, correspondence, share records, accounts, operational records (including reports on estates), and some staff records. Most of the records relate to Harrisons and Crosfield Ltd's activities as secretaries and agents for other companies. These often comprise correspondence and supporting papers such as memoranda and articles of association, and annual reports and accounts.

The catalogue can be consulted via the on-line City of London Library Catalogue: www.cityoflondon.gov.uk/librarycatalogue and in hard-copy in the Manuscripts Section reading room.

The records can be consulted at the Library without appointment. Unpublished records are subject to a 30-year closure period. Records which contain personally sensitive information are closed for 70 years. Permission for access to closed records should be sought from Elementis plc (contact details may be obtained from Guildhall Library Manuscripts Section).

Address: Guildhall Library Manuscripts Section, Aldermanbury, London EC2P 2EJ; telephone 020 7332 1863/2; email: manuscripts.guildhall@cityoflondon.gov.uk, website:

<http://www.history.ac.uk/gh/>

Opening hours: Monday to Saturday 9.30pm-4.45pm

Harvard Business School. Business History.

Harvard Business School is looking for tenure track faculty with research interests in Asian, US, or international business history. Candidates should have a strong background in history or a related discipline. We are especially interested in candidates who also demonstrate a willingness to teach in other areas of Harvard Business School's core curriculum at the graduate and executive program levels. Applicants for tenure track positions should have outstanding records in Ph.D. or DBA programs, and strong demonstrated potential and interest to conduct research at the forefront of their fields. The new position(s) will be effective for the academic year 2007-2008. Starting salaries will be very competitive. Applications must be received by November 17. Candidates should submit current CV, full transcripts of undergraduate and graduate work, a description of research-in-progress, a brief (20-page) writing sample, description of courses taught, and three letters of recommendation (these letters should be sent directly to the school by the referee). Candidates in possession of formal teaching evaluations should include these in their applications. The November 17 deadline is firm for both applications and letters of recommendation. All materials should be addressed to Katherine McDonald, Baker Library 160A, Harvard Business School, Soldiers Field, Boston, MA 02163. Harvard University is an AA/EOE.

**BUSINESS HISTORY UNIT SEMINARS
MICHAELMAS TERM 2006**

The Business History Unit has arranged seminars on the following dates:

9 October Lisa Jack (University of Essex)

‘The Diffusion of Agricultural Accounting Practices in post-war UK, New Zealand and Australia’

23 October Martin Ballinger (former Group Chief Executive, Go-Ahead Group)

‘Britain’s Railways: A Privatisation Too Far?’*

6 November Alison Kay (King’s College London)

‘Towards a Typology of Female Entrepreneurship: Continuity or Change?’

20 November Andrew Godley and Bridget Williams (University of Reading)

‘Self Service Retailing and The Emergence of the Modern Poultry Industry’

The seminars will be held at 5.30pm on H615, Connaught House, Aldwych, London WC2. For further information contact the Unit’s Director, Terry Gourvish on 020 7955 7073, e-mail t.r.gourvish@lse.ac.uk

* This is an ING seminar held at 60 London Wall. If you would like to attend please contact Terry Gourvish

Paper proposals for APEBH 2007 are due by 30th November.

The conference, organised by the Economic History Society of Australia and New Zealand, will take place at the University of Sydney's conference venue, the Darlington Centre, on February 12-14. Generous support from the University of Sydney means that we will be able to continue the modest level of registration fee charged this year. As previously, there will be a reception, conference dinner, and conference paper award. Additionally, there will be a session on the future research directions of economic history in Australia and New Zealand and an archival roundtable.

Our keynote speaker will be Professor Doug Irwin, a US-based leading authority on the history of international trade policy, including that of Australia.

The theme of the conference will be "Varieties of Capitalist Development and Corporate Governance" but proposals on all aspects of economic and business history will of course be considered. The call for papers can be found at:

<http://ehsanz.econ.usyd.edu.au/>

Further details about the conference will appear on this site shortly.

Kind regards

Simon Ville

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Faculty of Commerce, University of Wollongong,
NSW 2522, AUSTRALIA
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Business of the Chinese Diaspora: Call for Papers

Paper proposals on the theme of the "Business of the Chinese Diaspora" are invited for panels at two conferences in 2007. Selected papers will be invited to submit to review for a special issue of the <Australian Economic History Review>, expected to be published in early 2008. The conferences are:

. Asia-Pacific Economic and Business History Conference (APEBH), the University of Sydney, 12-14 Feb, 2007. Details on the conference at <http://ehsanz.econ.usyd.edu.au/>

. Chinese Studies Association of Australia (CSAA) Biennial Conference, Griffith University, Brisbane, 27-29 June 2007. More details on the conference at <http://www.csaa.org.au/>

The APEBH Conference theme is "Varieties of Capitalist Development and Corporate Governance", and the keynote speaker is Professor Doug Irwin, a US-based leading authority on the history of international trade policy.

Paper proposals for either or both conferences are welcome on any topic related to the business organisation and practices of the Chinese Diaspora, from the nineteenth century to the present (contemporary papers should have an historical dimension). Contributions might be on topics such as country- or region-specific studies of Chinese businesses; biographies of Chinese entrepreneurs; business networks and community organisation of the Chinese; intra- and inter-regional business ties; investment of the Overseas Chinese in China; the Chinese-language business press in host countries; comparative Diaspora business (Indian, Vietnamese and Chinese).

Paper proposals should include a one-page abstract and a one-page curriculum vitae (cv). The abstract should summarize the argument of the paper, the sources on which it is based, and its relationship to existing scholarship. Proposals for the APEBH Conference are due by 25 November, 2006 and the CSAA 1 March, 2007.

Please send all proposals to Dr Stephen L. Morgan, Co-Editor, Australian Economic History Review, Department of Management and Marketing, The University of Melbourne, 3010, Australia. Fax +61 3 9349 4293. Email: s.morgan@unimelb.edu.au

Call for Papers

“Entrepreneurial Communities”

**Business History Conference Annual Meeting
Cleveland, Ohio
June 1-2, 2007**

The 2007 annual meeting of the Business History Conference (BHC) will take place Friday and Saturday June 1-2 in Cleveland, Ohio, at the Weatherhead School of Management of Case Western Reserve University.

The theme for the conference is **Entrepreneurial Communities**, defined broadly in scope and scale. The entrepreneur is often thought of as a lone innovator, but how often does an entrepreneur really act alone? How and when does entrepreneurial activity rely on the input of other inventors, venture capitalists, lawyers, accountants, marketing specialists, government actors, laborers, and others? We are interested in papers that explore the roles of these actors and the broader social context in which entrepreneurial activity takes place. These include, but are not limited to, geographic (local, regional, national, or international), political, economic, social, and cultural (including the roles of race, class, ethnicity, religion, and gender) aspects of entrepreneurial communities. We are interested in papers that consider how firms and other groups (within, between, or outside particular firms), and society as a whole have organized themselves to foster or inhibit entrepreneurial activity. Finally, in keeping with longstanding BHC policy, the committee will also entertain submissions not directly related to the conference theme.

Potential presenters may submit proposals either for individual papers or for entire panels. Individual paper proposals should include a one-page abstract and a one-page curriculum vitae (cv). The abstract should summarize the argument of the paper, the sources on which it is based, and its relationship to existing scholarship. Each panel proposal should include a cover letter stating the rationale for the session, a one-page abstract and author's cv for each proposed paper (up to three), and a list of preferred chairs and commentators with contact information.

Proposals also are invited for the **Herman E. Krooss Prize** for the best dissertation in business history. The Krooss Prize Committee welcomes submissions from recent Ph.D.s (2004-7) in history, economics, business administration, history of science and technology, law, and related fields. To participate in this competition, please indicate this in a cover letter, and include a one-page cv and one-page dissertation abstract. Semi-finalists will be asked to submit copies of their dissertation after initial review of proposals. Finalists will present summaries of their dissertations at the Cleveland meeting.

Doctoral candidates who would like to have their dissertations discussed can participate in special **dissertations-in-progress sessions**. Submit a cover letter to this effect, along with a one-page cv and one-page dissertation abstract, clearly indicating the submission is a dissertation abstract.

BHC also awards the **K. Austin Kerr Prize** for the best first paper by a Ph.D. candidate or recent Ph.D. (2004-7). If you wish to participate in this competition, please indicate this in your proposal. Proposals accepted for the Krooss Prize panel and the dissertations-in-progress sessions are not eligible for the Kerr Prize.

The deadline for receipt of all proposals is **15 October 2006**. Notification of acceptances will be sent by January 2007. Presenters will be expected to submit abstracts of their papers for posting on the BHC website. In addition, presenters are encouraged to post electronic versions of their papers prior to the meeting, and to submit their papers for inclusion in our on-line proceedings publication, *Business and Economic History On-Line*. The BHC also offers graduate students who are presenting papers grants to offset some of the costs of attending the conference.

Please send all proposals to Dr. Roger Horowitz, Secretary-Treasurer, Business History Conference, P. O. Box 3630, Wilmington, DE 19807, USA. Phone: (302) 658-2400; fax: (302) 655-3188; email: rh@udel.edu.

The program committee consists of Pamela Laird (co-chair), University of Colorado-Denver; Margaret Levenstein (co-chair), University of Michigan; Gary Previts, Case Western Reserve University; Matthias Kipping, York University, Canada; Christine Rosen, University of California, Berkeley; and William J. Hausman (BHC president-elect, 2005-06), College of William & Mary.

The Newcomen Dissertation Colloquium will be held in conjunction with the 2007 BHC annual meeting. This intensive workshop, sponsored by BHC through the generous support of the Newcomen Society of the United States, will take place at the conference venue Wednesday evening, May 30, and Thursday, May 31. Participants will work closely with a small, distinguished group of BHC-affiliated scholars, including at least two of its officers. The assembled scholars and students will review dissertation proposals, consider relevant literatures and research strategies, and discuss the business history profession. Limited to ten students, it is intended for doctoral candidates in the early stages of their dissertation projects. Those interested in participating should submit to Roger Horowitz, BHC Secretary-Treasurer (rh@udel.edu), a statement of interest, a preliminary or final dissertation prospectus, and a cv. Please make clear that you are interested in the Dissertation Colloquium. One recommendation from the dissertation supervisor (or prospective supervisor) should also be faxed (302 655-3188) or emailed to Roger Horowitz by **January 15, 2007**. The review committee will notify all applicants of its decisions by March 1st. A grant from the Newcomen Society of the United States will provide each participant with a \$300US honorarium.

The 2006-2007 research seminar series of the Center for the History of Business, Technology, and Society, Hagley Museum and Library

Meets Thursday evening at 6 pm in the Copeland Room of the library building. Papers are all unpublished works in progress and are circulated in advance to seminar participants. To join the seminar mailing list and obtain copies of the papers, contact Carol Lockman at clockman@hagley.org or 302-658-2400, x243.

October 5, 2006 (Thursday)

Arwen Mohun, University of Delaware

What's a Gun Good For? Technology and the Social Construction of Risk in Early 20th Century America

December 14, 2006 (Thursday)

Kirsten Gardner, University of Texas, San Antonio

Mechanisms for Health: Technology and Diabetes in the 20th Century

February 8, 2007 (Thursday)

Stephen Rice, Ramapo College of New Jersey

The Business of Making Pictures: Commercial Wood Engraving in America, 1830 to 1900

April 12, 2007 (Thursday)

Howell Harris, Durham University

Making & Selling America's First Consumer Durable: The Cast-Iron Stove & Stove Industry in Victorian America

May 10, 2007 (Thursday)

Bruce Hevly, University of Washington

Shooting Truer: Marksmanship Cultures in the United States

The Center for the History of Business, Technology, and Society at the Hagley Museum and Library organizes scholarly events each academic year to promote use of Hagley's rich research collections. It also awards grants to scholars interested in using these materials. For information on grants, go to our web site at <http://www.hagley.org/grants.html>.

**Food Chains: Provisioning, Technology, and Science
November 2-4, 2006**

**A conference sponsored by the Center for the History of Business, Technology,
and Society, Hagley Museum and Library**

Thursday Nov. 2, Copeland Lecture Hall, Visitor Center

7:00-8:30 p.m. Evening Lecture
Ann Smart Martin, University of Wisconsin
Provisioning Early America: Or, Four Hundred Turkeys Just Passed the Door

Friday, Nov. 3, Hagley
Soda House Auditorium

9:30-10:15 Keynote address
Warren Belasco, University of Maryland, Baltimore County
How Much Depends on Dinner?

10:15-10:30 Break

10:30-12:30 Panel I: Global Chains

Jeffrey Pilcher, University of Minnesota
Tortillas Around the World: Creating Global Supply Chains for the Mexican
Restaurant Industry

Richard Wilk, Indiana University
The Role of the Technologies of Mixing, Grading and
Packaging in the Nineteenth-Century Colonial Food
System

Kelly Feltault, American University
Trading Quality, Producing Value: Socionatural Commodity Networks
in the Global Crabmeat Industry

Comment: Shane Hamilton, University of Georgia

12:30-2:00 Lunch

2:00-4:00 Panel II: Establishing Food Chains

Jenny Leigh Smith, Yale University
Empire of Ice Cream: How Life Became Sweeter in the
Postwar Soviet Union

Andrew Godley and Bridget Williams,
Centre for International Business History and Museum of English Rural Life
The Chicken, the Factory Farm, and the Supermarket: The Industrialisation of
Poultry Farming in Britain, 1950-1980

Kasey Grier, Winterthur Library

Man's Best Friend: The Rise of the Dog Food Industry in the United States

Comment: Roger Horowitz, Hagley Museum and Library

4:00-6:00 Reception

6:00-8:00 Dinner

Saturday Nov. 4, Hagley

Soda House Auditorium

9:30-11:30 Panel III: Technology

Joe Anderson, University of West Georgia.

Lard to Lean: Making the Meat-Type Hog in Post-World War II America

Jonathan Rees, Colorado State University-Pueblo

The Table or the Railroad Car?: The Quest for Purity and the Development of the American Ice and Refrigeration Industries

Catherine Grandclement, Ecole des Mines de Paris

Wheeling Food Products Around the Store...and Away: The Invention of the Shopping Cart (1936-1950)

Comment: Philip Scranton, Rutgers University/Hagley Museum and Library

11:30-12:30 Lunch

12:30-2:30 Panel IV: Buying Food

Lisa Tolbert, University of North Carolina at Greensboro

The Aristocracy of the Market Basket: Self-Service Food Shopping in the New South

Patrick Patterson, University of California, San Diego

Making Markets Marxist? The East European Grocery Store from Rationing to Rationality to Rationalizations

Katherine Leonard Turner, University of Delaware

The Bakery, the Saloon, and the Quick Lunch: Ready to Eat Food in Working-Class Neighborhoods, 1880-1930

Comment: Tracey Deutsch, University of Minnesota

Call for papers for a conference

“Sound in the Era of Mechanical Reproduction”

November 2-3, 2007

Hagley Library, Wilmington, Delaware

For the conference, “Sound in the Era of Mechanical Reproduction,” the Center for the History of Business, Technology and Society invites proposals for empirically based historical papers that analyze sound in commercial, technological, and legal environments since the late 19th century. The conference will take place November 2-3, 2007 at the Hagley Library in Wilmington, Delaware. Our principal interest is in papers that explore the integration of sound with the commercial practices of music, radio, film, and television, and the commercial engineering of sound in social environments such as shopping and the workplace. Proposals can consider the legal and cultural implications of innovations in technology and business practices, such as the impact on the political economy of sound and notions of sound and sound-based products as property. We also encourage papers that explore sources of innovation in sound and music (especially from communities and/or business enterprises defined by ethnicity, race, or region), as well as those focusing on the transnational circulation of sound-related technologies and business practices.

Proposals should be no more than 500 words and accompanied by a short cv. Deadline for submissions is March 31, 2007. The program committee includes David Suisman, Susan Strasser, Philip Scranton and Roger Horowitz. Travel support is available for those presenting papers at the conference. To submit a proposal or to obtain more information, contact Carol Lockman, Hagley Museum and Library, PO Box 3630, Wilmington DE 19807, 302-658-2400, ext. 243; 302-655-3188 (fax); clockman@Hagley.org.

Call for Papers

TECHNOLOGICAL INNOVATION AND THE COLD WAR

March 9-10, 2007

Hagley Museum and Library, Wilmington Delaware

The Center for the History of Business, Technology, and Society invites papers for a symposium on Technological Innovation and the Cold War on Friday, March 9-10, 2007 at the Hagley Museum and Library in Wilmington, Delaware. The conference's principal question is the impact of Cold War era military innovations on postwar American economic growth. Papers could consider the transition from military to commercial applications of technological initiatives in, for example, aerospace, communications, material science, propulsion, instrumentation, or computing. Failure or long delays in transferring technologies are of special interest. Given the state's central role in military procurement, papers must consider the relationships between corporations or research institutes, and state agencies in the design and development of new technologies. An opening plenary with Philip Scranton (Rutgers University and Hagley Library), David Edgerton (Imperial College) and John Krige (Georgia Institute of Technology) will establish the theoretical and conceptual foundations for understanding this important subject in the U.S., Great Britain, and continental Europe.

Proposals should be no more than 500 words and accompanied by a short cv. To be considered proposals must be received via mail, fax or email by Monday Oct. 30, 2006. Travel support is available for those presenting papers at the conference. To submit a proposal or to obtain more information, contact Carol Lockman, Hagley Museum and Library, PO Box 3630, Wilmington DE 19807, 302-658-2400, ext. 243; 302-655-3188 (fax); clockman@Hagley.org.

May 15, 2006

2007 Economic & Business Historical Society Conference, Providence, Rhode Island, April 26-28, 2007

Call For Papers

The Economic & Business Historical Society welcomes proposals for presentations on all aspects of business and economic history at its 32nd annual conference at Providence, Rhode Island, April 26-28, 2007. Composed of more than one hundred North American and international members, the Economic & Business Historical Society offers its members and conference participants an opportunity for intellectual interchange within a collegial interdisciplinary group. The Society holds its annual convention in locations of historical significance. Both the annual membership (\$30) and conference registration fees are modest. Papers presented at the conference may be submitted for publication in the Society's peer reviewed journal, Essays in Economic and Business History, edited by Lynne Pierson Doti, Chapman University.

The Society seeks proposals for both individual papers and panel sessions. Proposals for individual papers should include an abstract of no more than 500 words, a brief CV, postal and email addresses, and telephone and fax numbers. Panel proposals should also suggest a title and a panel chair. Graduate students and non-academic affiliates are welcome. Graduate students may qualify for reduced registration fees. Submissions imply that at least one author will register for the conference and be present at the time designated in the conference program.

The deadline for submission is January 7th, 2007.

Proposals may be submitted by email to roberto.mazzoleni@hofstra.edu or sent by mail to:

Roberto Mazzoleni
2007 EBHS Conference
Department of Economics & Geography
200 Barnard Hall
Hofstra University
Hempstead, NY 11549

Additional information regarding the conference and Society can be found at: <http://www.ebhsoc.org>

**Social History Society
Annual Conference 2007
30 March – 1 April
at the University of Exeter**

Call for Papers

The Society is delighted to announce that its 2007 conference will again be timed to coincide with the annual conference of the Economic History Society and will be co-located on the campus of the University of Exeter.

The Social History Society's sessions will be centred on the Queens Building, while those of the Economic History Society will be centred on the Peter Chalk Centre. A campus map is available for downloading at <http://www.socialhistory.org.uk/annualconference.htm>. There will be plenty of opportunity to engage with delegates at both events.

The conference is an opportunity for broad cross-disciplinary exchange. We warmly welcome proposals for papers from scholars in (eg.) cultural studies, history of art, design and visual culture, literary studies, law and criminology, historical geography, anthropology and the social sciences.

Papers should be of twenty-minute length. Single papers may be proposed, or panels of three papers. Suggestions for forums other than panel sessions are also invited. Those panels that signal engagement between historians working on different historical periods, or explore links between history and other disciplines are strongly encouraged. We particularly wish to attract proposals from post-graduate students.

This year we are pleased to offer a new thematic strand, as one of the six around which the Conference is organised. It is called 'Theory and Practice of Cultural and Social History'. Descriptions of all of the strands are available on the Society's website.

Finally, proposers are reminded that papers given at the Conference can be considered for publication in the Society's journal *Cultural and Social History*.

To make a proposal, please follow these steps: (1) read the strand descriptions and decide where the paper might fit, (2) complete the proposal form available on the conference pages, (3) submit by hitting the button, (4) review and confirm your submission. Any queries to: l.persson@lancaster.ac.uk

The deadline for proposals is 16th October

We aim to notify decisions about acceptance during the following month

Call for Coleman Prize 2007

Association of Business Historians

To be Awarded at the ABH Conference

29-30 June 2007, History and Governance Research Institute

University of Wolverhampton

www.busman.qmul.ac.uk/abh

The Association of Business Historians invites submissions for consideration for the 2007 Coleman Prize. This prestigious prize is open to PhD dissertations in Business History either having a British subject or completed at a British University. All dissertations completed in the calendar years 2005 and 2006 are eligible (with the exception of previous submissions). The value of the prize is £200. Named in honour of the British Business Historian Donald Coleman, this prize is awarded annually by the Association of Business Historians to recognise excellence in new research in Britain. The Prize is now sponsored by Adam Matthew Publications Limited: a scholarly publisher, which makes available original manuscript collections, rare printed books and other primary source materials in microform and electronic format. It is a condition of eligibility for the Prize that short-listed finalists present their findings at the Association's annual conference, to be held at University of Woverhampton 29-30 June 2006.

For consideration of your PhD Dissertation, please send the title and a brief 200 abstract to Dr Lisa Jack by **31st December 2006**. You will then be requested to send hard copies by **25th February 2007**.

Dr Lisa Jack

Lecturer in Accounting,

Department of Accounting, Finance and Management, University of Essex,
Wivenhoe Park, Colchester, CO4 3SQ, England.

email: ljackb@essex.ac.uk

Tel: (44) 01206 872730

Centre for Business History in Scotland

Dissertation Prize in Business History

The Centre for Business History in Scotland at the University of Glasgow is pleased to announce a prize competition for the best undergraduate dissertation in business history submitted to any academic department at a Scottish university between 1 July 2006 and 30 June 2007. Submissions of dissertations covering any aspect of this broad field are welcome, including, for instance, historical studies of: individual (or groups of) business people, firms or industries; business-government relations; business and society; management education or thought; accounting or financial institutions, professions and/or practices. Submissions may relate to any time period and geographic area. Dissertations which make use of business archives are especially welcome.

A copy of any dissertation to be considered for the prize should be submitted by 15 July 2007 to the Centre at the address below. A brief letter of nomination from the dissertation supervisor should accompany the submission. Those who wish the copy of the dissertation returned should provide a note to this effect and a return address.

The dissertations will be judged by a committee of professional business historians chaired by Professor Ray Stokes, the Director of the Centre for Business History in Scotland. The winner will be announced in autumn 2007 and will receive a cheque for £100 and a certificate.

Professor Ray Stokes
Director of the Centre for Business History in Scotland
University of Glasgow
Economic & Social History
Lilybank House, Bute Gardens
Glasgow G12 8RT
Scotland, UK

Paper proposals for APEBH 2007 are due by 30th November.

The conference, organised by the Economic History Society of Australia and New Zealand, will take place at the University of Sydney's conference venue, the Darlington Centre, on February 12-14.

Generous support from the University of Sydney means that we will be able to continue the modest level of registration fee charged this year. As previously, there will be a reception, conference dinner, and conference paper award. Additionally, there will be a session on the future research directions of economic history in Australia and New Zealand and an archival roundtable.

Our keynote speaker will be Professor Doug Irwin, a US-based leading authority on the history of international trade policy, including that of Australia.

The theme of the conference will be *"Varieties of Capitalist Development and Corporate Governance" *but proposals on all aspects of economic and business history will of course be considered. The call for papers can be found at: <http://ehsanz.econ.usyd.edu.au/>

Further details about the conference will appear on this site shortly.

Simon Ville

A conference marking the 130th anniversary of the birth of Thomas Bata

THOMAS BATA HIS ERA AND SOCIETY

Organisers: Thomas Bata Foundation, Zlin
Institute of Contemporary History, Prague

In Association with: Faculty of Philosophy, Palacky University, Olomouc

Main Objective

of the Seminar: To make an expert assessment of the personality of Thomas Bata from a historical, social, and economic view point

In attendance: Foremost Czech and foreign specialists in the fields of historical, social, and economic sciences

Dates: November 30th and December 1st 2006

Conference venue: Thomas Bata Villa, Zlin

Conducted in: Czech and English languages; interpreting provided

Conference report: Proceedings (year 2007)

Accommodation: available; advanced booking required

There is no charge for attending the conference

Social events: a visit to the shoe museum, the regional council headquarters, and other places of interest in the city

Please note: Availability of seats at the conference is limited!

Contact: Mgr. Marek Tomastik,
TBF Zlin, Gahurova, 292, 760 01 Zlin
731 621 193, marek.tomastik@tiscali.cz
www.batova-vila.cz

Topic of the Conference:

This year, 2006, marks the 130th anniversary of the birth of Thomas Bata, the founder of the world famous Bata shoe company. On the occasion of this anniversary, the Thomas Bata Foundation has decided to hold a conference for experts to appraise the personality of Thomas Bata based upon the most recent research. The event will take the form of a discussion forum for leading Czech and foreign experts on the persona of Thomas Bata, his importance to Czechoslovak and world history, as well as to politics, society, and economics, and will examine his management methods.

FONDATION ÉLECTRICITÉ DE FRANCE

GRANTS FOR 2006 / 2007

APPLICATION FILING

The Fondation Electricité de France, under the aegis of the Fondation de France, offers grants to graduate students interested by history of electricity. Four grants of 2500 euros each and three to six grants, varying from 1250 to 2500 euros, depending on the quality of the dossier, will be awarded under the supervision of the Committee for the History of Electricity of the Fondation EDF.

The selection will be based on the following criteria: originality of the subject, seriousness of the research's preparation, and quality of presentation.

The payment of the grant will be conditional upon the signature of an agreement.

The dissertation will be written either in French, English, German, Spanish or Italian. A 10-page summary in French will be required for the works which won't be in French.

The files must be mailed before the Friday 3rd November 2006 at this address:
Fondation EDF – Histoire, 9, avenue Percier 75 008 Paris, France

For any information, please contact Yves Bouvier at the following:
Phone number: 00 33 (0)1 40 42 79 29;
E-mail: yves.bouvier@edf.fr

The file must be presented in a folder with the name, the forename, the postal address, the phone number and the electronic address of the candidate. It will include:

- a letter in which the candidate requests a grant, gives the precise subject of his/her research, as defined under the supervision of a research's director, and binds him/herself to respect the agreement if he/she is selected ;
- a presentation of the research project mentioning the sources, the methodology, the questions to be raised, and a short bibliography;
- a two-page *curriculum vitae*;
- a description of the financial resources of the candidate during the research;
- a letter of recommendation from the research's director, appreciating the candidate and approving the project;
- a photocopy of the student's card or an attestation of research delivered by the university or the research's centre of the candidate.

FONDATION ÉLECTRICITÉ DE FRANCE GRANTS FOR 2006 / 2007

The Committee for the History of Electricity of the Fondation Electricité de France is composed of twenty members of several countries and is led by Pr. François Caron. This Committee will award grants, varying from 1250 to 2500 euros, to studies dealing with history of electricity based on original sources. These grants promote an history of electricity opened on science and technology, including the social construction of technologies, the socialisation of innovation, political and cultural aspects of electricity, industrial and technical patrimony...

The study could be in french, english, german, spanish or italian. A 10 pages summary in French will be required for the works which won't be in French.

GENERAL THEMES OF RESEARCH

History of science and technology since the XVIIIth century

History of production, distribution and transport of electricity: firms, fitters, manufacturers, suppliers...

History of commercial strategies: tariffs, financials and accountants boards...

History of entrepreneurs and engineers, social history of electricity.

History of professional associations, of the international associations of scientists or engineers

State and electricity: tax system, local power...

Local and regional history of electricity

History of big improvements: dams, power plants (coal, fuel, nuclear...).

Electricity and public opinion

Electricity and environment

Electrification of colonial territories

History of electrical exchanges

History of uses

History of teaching of electricity

History of competition between energies

**Management History Research Group
Call for papers for the Annual Workshop 2007**

12-13 July 2007

To be held at St Anne's College, Oxford.

Organised by the Business School, Oxford Brookes University

Abstracts for papers on any aspect of management history (no more than one page) to be sent by 31 January 2007, preferably electronically to:

Judy Slinn (jaslinn@brookes.ac.uk)

Or by post to:

Business School

Oxford Brookes University

Wheatley Campus

Oxford OX 33 1HX

Lancement du 9eme Prix d'Histoire "François Bourdon : techniques, entreprises et société industrielle"

L'Académie François Bourdon, en partenariat avec la Fondation Arts et Métiers, lance son 9e prix d'histoire "François Bourdon". Les candidats ont jusqu'au 31 janvier 2007 pour faire parvenir un curriculum vitae accompagné de deux exemplaires de leur mémoire, ouvrage, manuscrit d'une HDR ou thèse soutenue ou publiée durant l'année 2006 à l'adresse suivante : Académie François Bourdon, Cour du Manège-Château de la Verrerie, BP 31, 71201 Le Creusot Cedex

Ce prix annuel récompense des écrits portant sur l'histoire des techniques, des entreprises et plus largement sur la société industrielle de la fin du XVIIIe siècle jusqu'à nos jours. Il est divisé en deux catégories : la première dotée d'un prix unique de 1 500 € couronne un ouvrage, une thèse ou un manuscrit d'une HDR publié ou soutenu au cours de l'année 2006. La catégorie "jeunes chercheurs" récompense, avec son prix unique de 750 € un mémoire soutenu au cours de l'année 2006.

Ivan
Directeur

Kharaba

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